



## **Delta Plus Group announces exclusive talks to acquire stake in Gamesystem**

Delta Plus Group, a major player in the Personal Protective Equipment market (P.P.E.), is continuing its policy of strengthening its business segments that have a high added value.

After the acquisitions in January 2017 of Vertic and Alpic, French industry leaders, specialised in the infrastructure security solutions against falls from height, Vertic Nederland in November 2018 in the Netherlands, and the French company Odco in France, in October 2019, Delta Plus Group announces that it has entered into exclusive talks with the shareholders of Gamesystem, with a view to taking a majority share in Gamesystem, based in France, Spain and Italy, with the aim of accelerating its development in the infrastructure securing segment against falls from height.

### **Gamesystem**

Founded in 1979 in the Grenoble region, Gamesystem is a specialist in safety at work at height and fall prevention.

The company offers standard and tailor-made solutions both in the field of collective protection (guardrails, crinoline ladders and platforms, ...) and in the field of personal protection (lanyards, retractors and harnesses).

Just like Vertic, Gamesystem today integrates engineering (design office), manufacturing and installation of solutions, as well as control, maintenance and user training.

Always involved in the industry sector, and achieving sales in France (50%) but also in Spain (30%) and Italy (20%), Gamesystem has strong complementarities with Vertic, whose business is more historically focused on the construction sector in France and Northern Europe.

Gamesystem achieved a turnover of € 11.5 million in its last financial year ended 31 December 2018.

## **Delta Plus Group**

Delta Plus Group announced on 5 November 2019 a turnover of € 186.8 million for the first nine months of the year, an increase by +9.2% compared to 2018.

Confident after the first nine months, Delta Plus Group's goal is to once again record new organic growth in sales in a buoyant market. Organic growth amounted to +4.3% as at 30 September 2019.

The Group should also confirm the record level of operational profitability achieved in 2018 this year.

Delta Plus Group, which has recently strengthened through new acquisitions, is now capitalising on a historic presence in many countries.

The Group confirms its willingness to pursue its strategy of strengthening its geographical coverage in areas with high potential.

It also plans to continue to invest in high value-added businesses, such as the acquisition of Odco, finalised a few weeks ago.

The strength of its financial structure, reaffirmed as a major objective in 2019, should allow the Group to confirm this model of profitable growth, demonstrated in recent years.

**Next publication:**                    2019 Annual Turnover  
Tuesday 11 February 2020, after trading

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### **About DELTA PLUS:**

*Delta Plus Group designs, standardises, manufactures, or produces and distributes, a complete range of Personal Protective Equipment (PPE). Delta Plus Group is listed on NYSE-EURONEXT Compartment B (ISIN: FR0013283108 - Ticker: DLTA)*

For more information: [www.deltaplusgroup.com](http://www.deltaplusgroup.com)

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